



Bellinzona, 27 August 2018

## **Press release**

# **First half financial results for 2018**

## **BancaStato Group**



# Strong first half for the Group

In the first six months of 2018 the BancaStato Group posted excellent results. Mortgage loans increased by 3.7% to more than CHF 9.1 billion. Assets under management grew by more than CHF 180 million to CHF 15.8 billion. Despite the complex situation in the financial markets, net revenues rose by 4.4% to more than CHF 109 million. Although operating costs saw a modest increase (+1.8% to CHF 61.6 million), the operating result rose 7.4% to more than CHF 39 million. The Group used this increase to bolster its capital, once again allocating CHF 8 million to general banking reserves. Group profit was up by 8.7% to CHF 30.5 million.

The BancaStato Group posted excellent results in the first six months of 2018, with half-yearly profit rising by a substantial 8.7% (compared to the first six months of 2017) to more than CHF 30.5 million francs.

The **balance sheet** total grew CHF 514.9 million and is now more than CHF 14 billion; this is primarily due to the strong increase in **mortgage loans**, which exceeded CHF 9.1 billion (+324.8 million or +3.7%).

The **total amount due to customers** grew CHF 112 million (+1.2%) to CHF 9.2 billion.

**Assets under management** were CHF 15.8 billion, an increase of more than CHF 180 million (+1.15%), in the first half of 2018. The inflow of net new money – partially eroded by negative market performance and by the strengthening of the Swiss franc against the main currencies – totalled CHF 394 million.

Turning to the income statement, despite the continued complex situation in the financial markets, **net revenues** grew 4.4% to exceed CHF 109.3 million.

The principle revenue item for BancaStato, which is the **net result from interest transactions**, increased a significant 9.4% to CHF 75.4 million. Net income on fees and commissions was also higher, rising to CHF 25.7 million (+2.9%). Net trading income fell by CHF 1.1 million (-12.5%) to CHF 7.8 million. Other results from ordinary activities totalled 0.3 million.

Despite a modest rise in **operating costs** of 1.8% to CHF 61.6 million, the **operating result** grew by an excellent 7.4% to CHF 39.4 million.

Value adjustments on participations and depreciation and amortisation of tangible fixed

assets and intangible assets increased 6.4% to CHF 8.1 million.

In light of the gratifying operating result, the BancaStato Group is once again allocating **CHF 8 million to the general banking reserves** with the aim of strengthening the bank's capital even more.

Despite this significant allocation, **Group profit** was up 8.7% to more than CHF 30.5 million.

Barring any unforeseen circumstances, the Group anticipates that the **good performance** of the first six months of 2018 will continue in the second half of the year.

"We are of course very satisfied with the first half of 2018. The results build on what we have obtained in recent years and confirm that we are on the right track. This encourages us to be even more committed to making improvements and to generating results that meet the expectations of the people of Ticino, who are the owners of our bank," said **Fabrizio Cieslakiewicz**, the President of the Executive Board of BancaStato.

In addition, **Marco Tini** (atty.), President of the Executive Board of Axion Swiss Bank SA, also expressed his satisfaction: "We obtained very good results, which contributed to the excellent performance of the BancaStato Group."

Group financial results – first half of 2018 in short

<b>BILANCIO (in CHF 1'000)</b>	<b>30.06.2018</b>	<b>31.12.2017</b>	<b>Variazione</b>	<b>In %</b>
Crediti ipotecari	9'157'564	8'832'812	324'752	3.7%
Crediti nei confronti di privati e aziende*	1'306'119	1'188'076	118'043	9.9%
Crediti nei confronti degli Enti Pubblici**	681'774	687'155	-5'381	-0.8%
<b>Totale crediti alla clientela</b>	<b>11'145'457</b>	<b>10'708'043</b>	<b>437'414</b>	<b>4.1%</b>
<b>Totale impegni nei confronti della clientela</b>	<b>9'215'604</b>	<b>9'103'656</b>	<b>111'948</b>	<b>1.2%</b>
<b>Fondi propri</b>	<b>1'020'032</b>	<b>1'017'606</b>	<b>2'426</b>	<b>0.2%</b>
<b>Totale cifra di bilancio</b>	<b>14'040'892</b>	<b>13'526'001</b>	<b>514'891</b>	<b>3.8%</b>
<b>CONTO ECONOMICO (in CHF 1'000)</b>	<b>I. sem. 2018</b>	<b>I. sem. 2017</b>	<b>Variazione</b>	<b>In %</b>
Risultato netto da operazioni su interessi	75'383	68'930	6'453	9.4%
Risultato da operazioni su commissione e da prestazioni di servizio	25'712	24'981	731	2.9%
Risultato da attività di negoziazione e dell'opzione fair value	7'818	8'938	-1'120	-12.5%
Altri risultati ordinari	349	1'765	-1'416	-80.2%
<b>Ricavi netti</b>	<b>109'262</b>	<b>104'614</b>	<b>4'648</b>	<b>4.4%</b>
Costi per il personale	-41'588	-41'028	-560	1.4%
Altri costi di esercizio	-20'007	-19'472	-535	2.7%
<b>Costi d'esercizio</b>	<b>-61'595</b>	<b>-60'500</b>	<b>-1'095</b>	<b>1.8%</b>
Rettifiche di valore su partecipazioni nonché ammortamenti su immobilizzazioni materiali e valori immateriali	-8'102	-7'615	-487	6.4%
Variazioni di accantonamenti e altre rettifiche di valore nonché perdite	-160	182	-342	-187.9%
<b>Risultato d'esercizio</b>	<b>39'405</b>	<b>36'681</b>	<b>2'724</b>	<b>7.4%</b>
Ricavi straordinari	18	-	18	100.0%
Costi straordinari	-	-16	16	-100.0%
Variazioni di riserve per rischi bancari generali	-8'000	-8'000	-	0.0%
Imposte	-905	-592	-313	52.9%
<b>Utile del Gruppo</b>	<b>30'518</b>	<b>28'073</b>	<b>2'445</b>	<b>8.7%</b>
<b>INDICATORI DI SOLIDITÀ</b>	<b>30.06.2018</b>			
Ratio dei fondi propri di qualità primaria (CET1)	14.1%			
Ratio dei fondi propri di base (T1)	15.3%			
Ratio del totale dei fondi propri regolamentari (T2)	16.3%			

\* Including construction loans and syndicated credits

\*\* Public agencies are the Canton, municipalities, citizen's communities and public consortia



## BancaStato in brief

The owners of the BancaStato Group



354,375

People of Ticino  
(Ustat 2016)

Public mandate:  
promoting economic  
development and  
offering  
opportunities for secure  
and remunerative  
investment savings



State guarantee

The clients of  
BancaStato can  
sleep peacefully



Branches and  
agencies of the  
BancaStato Group



5



16

Bancomats



37

Employees



488

Shareholders' equity



1.02

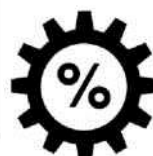
billion  
francs

Capital base



Capital  
adequacy  
16.3%

Efficiency



Cost/Income  
II

63.9%

At 30.06.2017  
64.9%

Rating

(Moody's: Canton of Ticino)



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# Public Relations

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Bellinzona,

27 August 2018

Banca dello Stato del Cantone Ticino